



Chief Business Officer

Location: Cambridge, MA

Vaxess is a Gates Foundation and venture-funded company developing a pipeline of revolutionary next-generation therapies on the MIMIX smart release patch. MIMIX is the most effective way to deliver medicines and vaccines. The patch releases treatments at their most beneficial duration, anywhere from minutes to months, after one short and painless application.

Vaccines work better with MIMIX: The controlled release of the MIMIX patch simulates the pace of a natural infection, helping the body produce a slow, strong, and enduring ramp-up of immune response, ultimately boosting the effectiveness of immunotherapies and vaccines.

Redefining home healthcare: Engineered for stability, the MIMIX patch does not require refrigeration and can be ordered, shipped, and applied at home, all without a visit to the doctor.

Vaxess is building a pipeline of therapeutics and vaccines, both in-house as well as through partnerships. The company is looking for a Chief Business Officer to drive business development and portfolio strategy, enabling wide application of the platform across therapeutic areas including oncology, vaccines, and autoimmune/allergy. The CBO will work closely with the CEO and the technical team to drive a range of programs into the clinic.

Responsibilities

- Drive impactful and valuable out-licensing relationships to support the company's efforts to expand the MIMIX platform into a range of therapeutic areas.
- Work with research and development to identify key therapeutic areas for in-house development that would benefit from the unique capabilities that MIMIX offers. Develop financing and development strategies to advance targets in these areas to meaningful value inflection points.
- Support future fundraising efforts.
- Lead the development of organizational systems across finance, operations, and human resources to support aggressive company growth.

Qualifications

- BS required. MBA and a background in a relevant science or engineering field is strongly preferred.
- 10+ years of business development experience, preferably in VC-backed startup environments.
- Exposure to successful out-licensing collaborations including experience in negotiating and closing deals.
- Demonstrated excellence in product development pipeline management.
- Familiarity with corporate development areas such as finance, operations, and human resources.
- Entrepreneurial spirit and drive to positively impact global human health.
- Demonstrated ability to create and champion new ideas and influence senior management.
- Excellent written and oral communication skills.
- Demonstrated analytical and financial modeling capabilities.

Vaxess is building a team of exceptional people to rapidly advance our portfolio of products. We work closely as a team and thrive in a dynamic, exciting, and engaging work environment. If you're interested in joining the Vaxess team, please submit your CV/resume to careers@vaxess.com.